



John K. Durbin, CCIM

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EXPERIENCE

John Durbin was born in Dallas, Texas, on September 28, 1960. He graduated from Alamo Heights High School in San Antonio in December, 1978 and from the University of Texas at Austin in August, 1983. Since graduating from college, Mr. Durbin has specialized in the brokerage of vacant land tracts to users, developers and investors in San Antonio and surrounding counties.

He is currently involved in the sales and leasing of commercial land, office and industrial properties.

Mr. Durbin's sale/lease transactions exceed \$237 million in total volume.

In 2004, Mr. Durbin obtained the CCIM designation (Certified Commercial Investment Member of the Commercial Investment Real Estate Institute).

A sample of completed transactions over the last twenty four months include the following:

- Acquisition of 15 acres off of Bandera Available for future elementary school
- Acquisition of approximately 278 acres on Loop 410 and Pearsall Road for Future Traders Village Market
- Acquisition of former car dealership on US 281 for future school transportation center
- Completion of 14,000 square foot office lease for Armadillo Homes
- Acquisition of approximately 22 acres on Loop 1604 and Huebner Road for future elementary school
- Disposition of approximately 68 acres in Schertz, TX
- Acquisition of approximately 14 acres off of IH-10 for future elementary school
- Disposition of approximately 300 acres in Cibolo, Texas for future single family development
- Completion of 18,000 square foot office lease for Consert, Inc.
- Acquisition of 38,000 square foot office warehouse for future data center

References available upon request.



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