



John K. Durbin, CCIM

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EXPERIENCE

John Durbin was born in Dallas, Texas, on September 28, 1960. He graduated from Alamo Heights High School in San Antonio in December, 1978 and from the University of Texas at Austin in August, 1983. Since graduating from college, Mr. Durbin has specialized in the brokerage of vacant land tracts to users, developers and investors in San Antonio and surrounding counties.

He is currently involved in the sales and leasing of commercial land, office and industrial properties.

Mr. Durbin's sale/lease transactions exceed \$196 million in total volume.

In 2004, Mr. Durbin obtained the CCIM designation (Certified Commercial Investment Member of the Commercial Investment Real Estate Institute).

A sample of completed transactions over the last twenty four months include the following:

- Disposition of 9 acres on FM 3009 for future retail development project
- Disposition of 125 acres on Loop 1604 near Hausman Road
- Disposition of 150 acres of land on IH-35 in Southern Bexar County
- Acquisition of 30 acres in Stone Oak for future school use
- Acquisition of 1.7 acres on Loop 1604 for future bank location
- Completion of 11,000 square foot office lease
- Acquisition of 21 acres on Bulverde Road for future school use
- Completion of long term ground lease for bank location on US 281
- Acquisition of 1.58 acres on IH-35 for future bank location
- Acquisition of 58 acres on Wurzbach Parkway for future athletic stadium and transportation center
- Acquisition of 23 Acres on Wilderness Oak for future school use
- Disposition of 13 acres on Marbach Road

References available upon request.



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